

McWANES 2012 EHS AWARD WINNERS TIME TO WALK THE RED CARPET AND TAKE A BOW!

The winners of the 2012 EHS awards were announced in February to recognize McWane facilities with the best environmental, health and safety performance.

Pac States was the proud recipient of not one, but two EHS awards for 2012, the EHS Excellence Award (aka, the Screaming Eagle) and the Outstanding Health & Safety Performance Award. Other award winners included;

- Most Improved Recordable Injury Rate Award went to Tyler Union in the foundry category and Anaco in the fabrication category.
- Outstanding Environmental Performance Award went to Clow Valve in the foundry category and Amerex in the fabrication category.

■ Outstanding Environmental Progress Award went to Tyler Xianxian in the foundry category and Manchester Tank Crossville in the fabrication category.

**GREAT JOB
TEAM MCWANE.
KEEP UP THE AMAZING
WORK!**



THE McWANE HR TEAM GATHERS IN ATLANTA



HR team members from across the McWane family of companies convened in Atlanta this past March with a reinvigorated mission to make life at McWane even more rewarding for every one of us. They also hammered out a new plan establishing five new Centers of Excellence (COEs) to help speed the effort. McWane's new COEs will cover Talent Management, Compensation & Benefits, Compliance, Training, and Labor & Employee Relations. We're working to make things better for all of us here at McWane.

AROUND THE WORLD FOR A PERFECT FIT: THE EPIC JOURNEY OF THE TRFLEX FITTING

Earlier this year, the first new restrained joint fittings made by McWane, Inc., began rolling off the Tyler Xianxian assembly line in Cangzhou, China. What made these fittings so special, though, was the journey they took before they were even manufactured.

The TRFlex Fitting, a new line of restrained joint fitting that is light, durable and easy to install, does more than provide a huge competitive advantage over the competition—the TRFlex Fitting proves Team McWane is a talented, tightly coordinated team no matter the continents that separate us.

The fittings are the fruition of an idea that first took root in Birmingham. Soon, the idea spread to Ohio and from there grew to include a team from McWane Services, Coimbatore, in India's Tamil Nadu state. An idea marched around the world in a year, and now thanks to the ingenuity applied at McWane stations around the planet, a durable and innovative new product was born.

Thankfully Rick Tatman, Dan Copeland and Gopi Ramanathan weren't daunted by the distances. After producing the designs and shipping them to China, the rest, as they say, is history.

It's no surprise that the new TRFlex Fittings are already in high demand. After all, they're made by Team McWane!



MARKING THE MILESTONES ON THE ROAD TO SUCCESS

We are approaching the 10th anniversary of the first publication of the McWane Magazine and in preparing this letter, I took the opportunity to go back and look through some of the old editions. Doing so reminded me of the many accomplishments we have achieved over the past decade. Today, we stand as the leader in our industry in virtually every category of performance. Our manufacturing facilities are the most modern and efficient, our environmental health and safety programs and systems are the most effective, and above all, we have the best team members.

However, we recently arrived at another important milestone in our company's history that reminded me that our journey to success has not always been a smooth one. On April 18, 2013 Judge Mary Cooper formally terminated the criminal probation for Atlantic States Cast Iron Pipe Company. Her action brought to a close the investigations and prosecutions by the United States Department of Justice and other government agencies that arose from a series of harshly critical news reports that appeared in The New York Times and on PBS Frontline in January 2003. Those media reports accused our company of seri-

ous misconduct, including environmental crimes, misleading government authorities, violations of OSHA regulations and the mistreatment of our fellow team members. Although those news reports were unfair and inaccurate, they nevertheless had serious consequences. Ultimately, six McWane companies and nine employees were convicted or pled guilty to various crimes, resulting in many years of prison time and tens of millions of dollars in fines and penalties.

As the philosopher George Santayana famously observed, "Those who cannot remember the past are condemned to repeat it." The conclusion of the DOJ enforcement actions provides us an opportunity to reflect on our past and recommit to our core values of compliance, protection, and improvement. That process preserves the lessons that we have learned and the progress that we have achieved.

However, we should also celebrate our successful transition, and more importantly the commitment and hard work of all of you who made that possible. Way back in 1920 our founder J.R. McWane made some remarks about teamwork that I think describe the source of that success, and are as appropriate now as they were almost

100 years ago:

The glory of business is not to make money out of it alone, but to make progress in it, to develop men and methods and product, to improve the "state of the art." This cannot be done by management alone, however resourceful and brilliant it may be. It can only be done when the rank and file of the workmen believe in management and are willing to take hold of whatever is proposed and put it over. With such a force it is possible for things to be better today than yesterday, and better tomorrow than today, for each day to mark some distinct progress, and everybody to feel that "we did it."

We did it, but if we are true to our values we must remember that our work is never really finished. We must embrace the process of continuous improvement so that we will not only maintain our current level of excellence, but move on to new heights of future success.

In the meantime, congratulations to all of you, and thanks!



G. Ruffner Page Jr.

McWANE'S NEW DIGITAL HOME HITS THE WORLD WIDE WEB

In March, the McWane family of companies unveiled its new digital face. To call these websites click-worthy is an understatement—McWane's new websites will transform the Company's digital business profile, the McWane Way.

The new sites offer sleek new interfaces, interactive functionality and videos, and all of the McWane sites will rest on a single infrastructure. This platform will not only create an effective pipeline of information to our customers and other stakeholders, it will allow us to efficiently and easily share uniform content across divisions while at the same time preserving each company's ability to customize its own messaging.

"Click, click, Booya!" cheered Barnes Ray, MIS Administrator and System Analyst for the Ductile

Iron Pipe Group, when visiting the new websites. "These new websites explode the old stereotypes of the foundry industry as a bunch of lumbering dinosaurs. McWane is demonstrating the technological opportunities for manufacturers in and new century and just put more distance between itself and the rest of the pack!"

The new websites for corporate and the Ductile Iron Pipe Group were the first to be unveiled, but they won't be the last. Other divisions and companies will follow suit this year.

All of the individual sites are custom-built, drawing on the input from our customers and our team members—to deliver the best online experience for our customers. The sites will feature many dynamic

and interactive elements, including an on-line catalogue, audio-video presentations, health and safety resources, and tools that make it easy to contact sales representatives by territory. The new online home of McWane's family of companies is built for today—and tomorrow, with a flexible architecture that can evolve as our needs change.



McWANE SAFETY WINS ATTENTION—AND AWARDS!



VPP Forum at Clow Water:

Clow Water Systems held McWane's Second Annual Voluntary Protection Program (VPP) Forum on Health & Safety Best Practices in March, drawing more than 75 team members to share solutions and experiences on health and safety issues.

The VPP program, run by the Occupational Safety and Health Administration (OSHA), recognizes the nation's top performers in workplace safety. Less than one percent of all employers achieve VPP status—but Clow Water is one of seven McWane sites that have qualified!

"Hosting the VPP Forum honors all of us at Clow Water who work to improve safety," said Tom Crawford, Clow vice president and general manager.



Barb Wisniewski Honored by ASSE, Alabama Chapter:

We know how amazing Barb Wisniewski, McWane Vice President of Health & Safety, is—the awards speak for themselves. And now it's time to add another to the pile! The American Society of Safety Engineers (ASSE), Alabama Chapter, honored Barb in April for her work helping to drive award-winning improvements across the McWane family of companies. Since Barb's arrival at McWane, the company's Total Recordable Incident Rate has declined by 76% in the U.S. while Days Away From Work has fallen by 71%. McWane's foundry averages are now almost 40% below the industry averages. Congratulations



to the entire McWane team for this tremendous safety progress.

Pac States Wins Ergo Cup Excellence Award

An hourly and management team from Pac States, as the winner of the 2012 McWane Ergo Cup, travelled to Dallas to compete in the national 2013 Ergo Cup Competition—and Pac States won the Risk Reduction Excellence Award! The Pac States project involved a more effective, and less stressful means to set cores during the pipe casting process. This award is an extra special honor as the Excellence awards are voted on by conference attendees, not the judges. Considering the competition, which included GE, Johnson & Johnson and Honda, Pac States' win is even more impressive.

KEEPING IT GREEN AT McWANE: WHERE ENVIRONMENTAL EXCELLENCE IS PAR FOR THE COURSE

Just as professionals everywhere are constantly working to keep their skills sharp and their knowledge fresh, we at McWane are ever engaged in continuing education. From McWane University down to floor-level sustainability initiatives, we're proud to provide the opportunities that help all of us improve—and proud that so many of our team members are pitching in. This is the spirit that explains our leadership for generations to come.

And this spirit was shining at Tyler Union and M&H Valve, which hosted an immersive training course on April 16-18 to improve the environmental performance of foundry operations. It was the second straight year for the event and unlike before, it attracted team members from all departments—not just the environmental staff. Participation is key to our continuing efforts to stay ahead of the pack, and we couldn't be more proud of the team members who turned out to better under-

stand foundry operations, and who made the three days of training a total success.

From the classroom to the cupola, we learned about melting, molding, pouring, cooling, shakeout, cleaning, machining and coating. Technical aspects for each process were explained, practical problems typically encountered were gamed out, environmental controls and opportunities for pollution prevention were demonstrated. It was a deep dive into foundry operations in the heart of an award-winning foundry facility.

Special thanks go to principal instructors Benu Chakraborty from M&H Valve,

Charlie Chastain from Tyler Union and Larry Bowers from McWane Corporate Environmental with more than 60 years of combined foundry operational experience. Attendees included team members from Bibby Ste-Croix and Laperle, Kennedy Valve, Tyler Union, Clow Water, and McWane, including those representing Corporate Legal, HR, Environment and Safety.



2013 McWANE SCHOLARSHIP WINNERS

We are proud to announce that the following students have been selected to receive this year's McWane Scholarships. Since McWane Scholarships began in 2005, 125 scholarships have been awarded for a total of \$317,735! Congratulations to the proud parents of this year's winners! We couldn't be more thrilled!



hourly

Frania Martinez
daughter of Gerardo Martinez



Jessica Adam,
daughter of Eric Adams



Raul Avila
son of Raul Avila-Fernandez



Ashley Lewis
daughter of Cedric Lewis



Ashley Hatfield
daughter of Patrick Hatfield



Logan Worrall
son of David Worrall



Jeremiah Lobberecht
son of Brad Lobberecht

salaried



Autumn Helton
daughter of Sean Helton



Jessica Vaughn
daughter of Denise Vaughn



Claire Denniston
daughter of Jon Denniston

MCWANE PIPE GROUP CASTS ITS OWN MEGAPHONE!

We know Ductile Iron (DI) pipe is the best stuff for water utility managers and others. We know that DI is more durable, longer lasting and far more adaptable and energy-efficient to operate than any other pipe. We all know that it's made of almost entirely recyclable material—and is entirely recyclable itself. We know that once people get the facts, there is no real choice but DI.

Now we have a team built to share those facts with the world! Meet McWane DI Pipe's own Paul Revere: the Marketing and Specifications Department (MASD), our first-class, in-house megaphone for making sure DI is heard and that decision makers don't make the wrong choice for the planet.

"We have a market that spans the continent and we'll soon have a strong voice to match," said Mark Niewodowski, whose nearly 35 years of experience made him a natural choice to manage MASD. "We'll be working on marketing and advertising, engineering, field support to make our voice as powerful as the DI we sell."

With PVC pipe competing with DI pipe in infrastructure projects around the country, it is vital that utility operators and others understand the options before making a bad choice with PVC.

MASD is modeled after a similar effort in the

Soil Pipe/Plumbing Group. Joining Mark will be Barnes Ray, Jerry Regula and Ken Rickvalsky.

Barnes Ray will serve as marketing analyst, developing marketing systems including product literature, the new websites and the McWane Pocket Engineer (PE). Jerry Regula and Ken Rickvalsky will double up as national product engineers. What's more, they will provide training and assistance to our customer contractors, engineers and utilities to ensure reliable and efficient projects. Jerry and Ken have begun developing technical 'Talking Points' sales training programs, new outside sales representative technical training and tradeshow presentations and publication articles.

The Talking Points program will provide every sales rep a handy, single sheet product primer to help in any sales call—already, Talking Points have been developed for DI pipe sewer linings, with a webinar held to train sales staff on its features. The Talking Points and webinars will be supplemented with an article in the Pipe Group's new quarterly publication, "Modern McWane." "Modern McWane" will feature articles on interesting projects and product and design considerations. Jerry and Ken will also answer questions and provide advice—all with their unique dash of humor.

As with everything we do here at McWane, we know that our team members will do their best to serve our customers and each other in the best way possible. With MASD, DI pipe from the McWane family of companies will get the iron-clad marketing strength it's always deserved.

"We have two sayings here," said Mark. "The only constant is change' and 'Whatever got you where you are today may not be enough to get you where you need to be tomorrow.' We're up for the challenges ahead and we'll meet them head on. That's the advantage of being on the DI side—we don't crack like PVC!"

ACCESS TO McWANE

Do you have suggestions? Comments? Concerns? Anything to share?

Call the McWane
ACCESS LINE
(877) 231-0904
We're here to hear!
This is a toll-free line

